

**AUDITOR'S REPORT  
ON COMPLIANCE WITH AGREEMENT**

**To Western Economic Diversification**

We have audited the Northwest Manitoba Community Futures Development Corporation Inc. compliance as at 1 with the criteria established in the Contribution Agreement between Western Economic Diversification and the CFDC. Compliance with the criteria established by the provisions of the agreement is the responsibility of the Board of Directors of the CFDC. Our responsibility is to express an opinion on this compliance based on our audit.

We conducted our audit in accordance with General Auditing Standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the CFDC complied with the criteria established by the provisions of the agreement referred to above. Such an audit includes examining, on a test basis, evidence supporting compliance, evaluating the overall compliance with the agreement, and where applicable, assessing the accounting principles used and significant estimates made by management.

In our opinion, the CFDC is in compliance, in all material respects, with the criteria established by the Contribution Agreement.

Flin Flon, MB  
June 25, 2020

Chartered Professional Accountants

**NORTHWEST MANITOBA COMMUNITY FUTURES**

**DEVELOPMENT CORPORATION**

**FINANCIAL STATEMENTS**

**YEAR ENDED MARCH 31, 2020**

**NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT  
CORPORATION INC.**

**YEAR ENDED MARCH 31, 2020**

**CONTENTS**

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	<u>Page</u>
<b>AUDITOR'S REPORT</b>	
<b>FINANCIAL STATEMENTS</b>	
Statement of Financial Position	2
Statement of Operations	3
Statement of Changes in Net Assets	4
Statement of Cash Flow	5
Notes to Financial Statements	6

## INDEPENDENT AUDITOR'S REPORT

To the Directors of Northwest Manitoba Community Futures Development Corporation Inc.

### Report on the Financial Statements

#### *Opinion*

We have audited the financial statements of Northwest Manitoba Community Futures Development Corporation Inc., which comprise the statement of financial position as at March 31, 2020 and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Northwest Manitoba Community Futures Development Corporation Inc. as at March 31, 2020 and its results of its operations and cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### *Basis for Opinion*

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of the consolidated financial statements section of our report. We are independent of Northwest Manitoba Community Futures Development Corporation Inc. in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Northwest Manitoba Community Futures Development Corporation Inc.'s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Northwest Manitoba Community Futures Development Corporation Inc. or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Northwest Manitoba Community Futures Development Corporation Inc.'s financial reporting process.

#### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Northwest Manitoba Community Futures Development Corporation Inc.'s internal control.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Northwest Manitoba Community Futures Development Corporation Inc.'s ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Northwest Manitoba Community Futures Development Corporation Inc. to cease to continue as a going concern.

Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Flin Flon, Manitoba  
June 25, 2020

CHARTERED PROFESSIONAL ACCOUNTANTS

NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT CORPORATION  
 STATEMENT OF FINANCIAL POSITION  
 AS AT MARCH 31, 2020

ASSETS

	ASSETS				2020		2019	
	General Admin Fund	General Investment Fund	Disabled Investment	Youth Funds	Total	Total	Total	
Current assets								
Bank	31,045	24,190	-	-	55,235	48,644		
Accounts receivable	4,750	-	-	-	4,750	3,548		
Interfund receivable	-	-	172,651	283,616	456,267	455,410		
Prepaid expenses	-	-	-	-	-	-		
Inventory	-	-	-	-	-	-		
Investment loans (Note 6)	35,795	24,190	172,651	283,616	516,252	507,602		
	-	967,607	-	-	967,607	975,019		
	35,795	991,797	172,651	283,616	1,483,859	1,482,621		

LIABILITIES AND FUND BALANCES

Current Liabilities							
Accounts payable	15,923	1,000	-	-	16,923	13,216	
Deferred Revenue	28,739	-	-	-	28,739	28,739	
Interfund payable	-	456,267	-	-	456,267	455,410	
Fund Balances	44,662	457,267	-	-	501,929	497,365	
Restricted Funds	-	900,717	200,000	200,000	1,300,717	1,300,717	
Unrestricted Funds	(8,867)	(366,187)	(27,349)	83,616	(318,787)	(315,461)	
	(8,867)	534,530	172,651	283,616	981,930	985,256	
	35,795	991,797	172,651	283,616	1,483,859	1,482,621	

Approved by the Board:



Director



Director

See accompanying notes.

**NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT  
CORPORATION INC.**

**STATEMENT OF OPERATIONS  
IN GENERAL ADMINISTRATION FUND BALANCE  
YEAR ENDED MARCH 31, 2020**

	<u>2020</u>	<u>2019</u>
<b>INCOME (Note 4)</b>	<b>\$ <u>378,402</u></b>	<b>\$ <u>386,959</u></b>
<b>OPERATING EXPENSES</b>		
Advertising and promotion	1,952	2,606
Bad debts	-	17,052
Bank charges and interest	642	562
Insurance	2,250	1,517
Meetings	1,014	2,254
Membership dues	4,220	4,784
Miscellaneous Projects	337	445
Office	10,359	15,669
Professional fees	3,500	3,019
Property taxes	3,755	3,724
Regional tourism strategy	8,240	13,123
Repairs and maintenance	5,621	7,334
Supplies	3,324	3,386
Telecommunications Project	2,155	2,584
Telephone	19,804	18,978
Training - board and staff	1,115	1,198
Travel - board	4,927	12,433
- staff	30,924	15,192
Urban Partnership - Youth	-	83
Utilities	13,019	13,585
Vehicle	1,120	2,845
Wages and benefits	<u>259,714</u>	<u>261,718</u>
	<u>377,992</u>	<u>404,091</u>
<b>EXCESS OF REVENUE OVER EXPENSES FOR THE YEAR</b>	<b>\$ <u>410</u></b>	<b>\$ <u>(17,132)</u></b>

See accompanying notes.

**NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT  
CORPORATION INC**

**STATEMENT OF OPERATIONS  
INVESTMENT FUND  
YEAR ENDED MARCH 31, 2020**

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	<u>2020</u>	<u>2019</u>
<b>INCOME</b>		
Interest	\$ <u>7,588</u>	\$ <u>7,141</u>
<b>OPERATING EXPENSES</b>		
Bad debts (Note 1)	10,000	10,000
Bank charges and interest	85	72
Administration - Tea Training	239	470
Interest on long-term debt	857	853
Professional fees	<u>1,000</u>	<u>1,000</u>
	<u>12,181</u>	<u>12,395</u>
<b>EXCESS OF REVENUE OVER EXPENSES FOR THE YEAR</b>	\$ <u>(4,593)</u>	\$ <u>(5,254)</u>

See accompanying notes.



**NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT  
CORPORATION INC.**

**STATEMENT OF CHANGES IN NET ASSETS  
IN GENERAL ADMINISTRATION FUND BALANCE  
YEAR ENDED MARCH 31, 2020**

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	<u>2020</u>	<u>2019</u>
Unrestricted net assets at beginning of year	\$ (9,277)	\$ 7,855
Add: Excess of revenue over expenses for the year	<u>410</u>	<u>(17,132)</u>
<b>UNRESTRICTED NET ASSETS AT END OF YEAR</b>	<b>\$ <u>(8,867)</u></b>	<b>\$ <u>(9,277)</u></b>

See accompanying notes.

**NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT  
CORPORATION INC**

**STATEMENT OF CHANGES IN NET ASSETS  
INVESTMENT FUND  
YEAR ENDED MARCH 31, 2020**

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	<u>2020</u>	<u>2019</u>
Surplus assets at beginning of year - general	\$ 539,122	\$ 544,376
- youth	283,616	283,616
- disabled	171,795	95,942
Add: Excess of revenue over expenses		
for the year - general	(4,593)	(5,254)
- disabled	<u>857</u>	<u>75,853</u>
<b>UNRESTRICTED NET ASSETS AT END OF YEAR</b>	<b>\$ <u>990,797</u></b>	<b>\$ <u>994,533</u></b>

See accompanying notes.

**NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT  
CORPORATION INC.**

**STATEMENT OF CASH FLOW**

**YEAR ENDED MARCH 31, 2020**

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	<u>2020</u>	<u>2019</u>
<b>FUNDS PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>		
Cash receipts from customers	\$ 377,203	\$ 386,839
Cash paid to suppliers and employees	(374,288)	(416,846)
Other cash received	<u>-</u>	<u>45,791</u>
Funds provided by operating activities	<u>2,915</u>	<u>15,784</u>
<b>INCREASE IN FUNDS</b>	<b>2,915</b>	<b>15,784</b>
Cash and cash equivalents at beginning of year	<u>28,130</u>	<u>12,346</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>\$ <u>31,045</u></b>	<b>\$ <u>28,130</u></b>

Cash and cash equivalents consist of cash on hand and balances with banks, and investments in money market instruments. Cash and cash equivalents included in the cash flow statement comprise the following balance sheet amounts:

Cash	\$ <u>31,045</u>	\$ <u>28,130</u>
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See accompanying notes.

# NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT CORPORATION INC.

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

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### 1. PURPOSE OF THE ORGANIZATION

Northwest Manitoba Community Futures Development Corporation is a community based organization that provides loans and financial services to small businesses that are otherwise unable to obtain financing. The organization was formed by amalgamation of two non-profit organizations incorporated without share capital, and accordingly is non-taxable under Sec. 149 (1) (e) of the Income Tax Act.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### FUND ACCOUNTING

Northwest Manitoba Community Futures Development Corporation follows the restricted method of accounting for contributions.

The General Fund accounts for the organization's operating costs and general revenues. This fund reports unrestricted resources and restricted operating grants.

The Investment Funds report restricted resources that are to be used for assistance to small businesses and entrepreneurs in the form of loans, loan guarantees or equity participation. Loans from the Loan Investment Fund for the Disabled and the Loan Investment Fund for Youth are limited to businesses owned and operated by disabled and youth entrepreneurs respectively. The organization is restricted in the types of loans that can be made according to its agreement with the federal government.

#### TANGIBLE CAPITAL ASSETS

Accounting for capital assets is in accordance with assets held by small organizations where by capital assets purchased expensed in the income statement as incurred.

#### REVENUE RECOGNITION

The organization recognizes its receipts of revenue when received or receivable if the amount to be received can be reasonably estimated and collection if reasonably assured. Investment income is recognized as revenue when earned.

#### FINANCIAL INSTRUMENTS

i. The organization initially measures its financial assets and liabilities at fair value adjusted by, in the use of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs directly attributable to the instrument.

The organization subsequently measures all its financial assets and liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statements of operations in the period incurred.

Financial assets measured at amortized cost include cash and term deposits.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

#### ii. Impairment

At the end of each reporting period Northwest Manitoba Community Futures Development

# NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT CORPORATION INC.

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

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Corporation Inc. assesses whether there are any indications that a financial asset measured at amortized cost may be impaired. Objective evidence of impairment includes observable data that come to the attention of the organization, including but not limited to the following events: significant financial difficulty of the issuer; a breach of contract such as a default or delinquency in interest or principal payments or bankruptcy or other financial reorganization proceedings.

When there is an indication of impairment, the organization determines whether a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset.

When the organization identifies a significant adverse change in the expected timing or amount of future cash flows from a financial asset, it reduces the carrying amount of the asset to the highest of the following:

- i) the present value of the cash flow expected to be generated by holding the asset discounted using a current market rate of interest appropriate to the asset,
- ii) the amount that could be realized by selling the asset at the statement of financial position date and
- iii) the amount the organization expects to realize by exercising its rights to any collateral held to secure repayment of the asset net of all necessary to exercise those rights.

The carrying amount of the asset is reduced directly or through the use of an allowance amount. The amount of the reduction is recognized as an impairment loss in the statement of operations.

When the extent of impairment of a previously written-down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed to the extent of the improvement directly or by adjusting the allowance account. The amount of the reversal is recognized in the statements of operations in the period the reversal occurs.

### MANAGEMENT ESTIMATES

The preparation of the financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the period in which they become known.

### DEFERRED CONTRIBUTIONS

The organization uses the deferral method of accounting whereby restricted contributions related to expenses of future periods are deferred and recognized as revenue in the period in which the related expenses are incurred. Contributions received pertaining to depreciable assets are recorded on the balance sheet as "Deferred contributions" and are amortized using the same method and rate as the plant or equipment funded by the contribution.

# NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT CORPORATION INC.

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

### 3. PLANT AND EQUIPMENT

The organization has not recorded in the statement of financial position the following tangible capital assets:

	2020	2019
Furniture and equipment	\$ 116,640	\$ 116,640
Computer hardware	88,397	88,397
Land and building	56,994	56,994
	\$ 262,031	\$ 262,031

### 4. INCOME

	2020	2019
Grant - Western Economic Diversification CF Program	\$ 344,871	\$ 344,871
Manitoba Education and Training	32,420	42,088
Other	1,111	-
	\$ 378,402	\$ 386,959

### 5. INVESTMENT LOANS

	2020	2019
- principal	\$ 872,838	\$ 870,250
- equity	134,769	134,769
	1,007,607	1,005,019
Less doubtful investments	40,000	30,000
	\$ 967,607	\$ 975,019

The majority of loans are currently non-performing loans, \$40,000 has been set-up as an allowance for uncollectibles. Management feels that the remaining loans will be collectible, as collection proceedings have commenced.

### 6. ECONOMIC DEPENDENCE

The organization derives 99.71% of its revenues from the Western Economic Diversification and Province of Manitoba Training Program (2018 - 100.00%).

**NORTHWEST MANITOBA COMMUNITY FUTURES DEVELOPMENT  
CORPORATION INC.**

**NOTES TO FINANCIAL STATEMENTS**

**YEAR ENDED MARCH 31, 2020**

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**7. OPERATING AND FUNDING**

To March 31, 2010, Western Economic Diversification has provided repayable funding as follows:

Youth Investment Fund	200,000
Disabled Investment Fund	200,000
Investment Fund	107,363

These amounts have no specific date for repayment and repayment will not include interest.

**8. FINANCIAL INSTRUMENTS**

The organization's financial instruments consist of cash and accrued liabilities.

**Fair value of financial instruments**

The fair value of cash, term deposits and accrued liabilities approximate their carrying value due to their nature or capacity for prompt liquidation.

**Currency, interest rate and market risk**

An organization is potentially exposed to currency risk, interest rate risk, and market risk. The organization is not exposed to currency risk (the risk the fair value of a financial instrument will fluctuate due to changes in foreign exchange rates) as it does not conduct in or hold foreign currency. Interest rate risk is the risk the fair value of a financial instrument will fluctuate due to changes in market interest rates. The organization does not hold any interest bearing liabilities. Market risk is the risk the fair value of a financial instrument will fluctuate because of changes in market prices caused by factors specific to the instrument or its issuer or factors affecting all instruments traded in the market. The organization is not exposed to market risk because they do not hold any term deposits.

**Credit risk**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss or if there is a concentration of transactions carried out with the same party. The organization is not involved in instances exposing itself to credit risk.

**Liquidity risk**

Liquidity risk is the risk an entity will encounter difficulty in meeting a demand for cash or to fund its obligations as they come due or to liquidate assets in a timely manner at a reasonable price. Since the organization has more than adequate current assets to cover current liabilities, liquidity risk is minimal.

**Other price risk**

Other price risk includes the risk future cash flows associated with a monetary financial instrument will fluctuate in amount. Since the financial instruments are primarily short term, other price risk is low.